

Swapnil H. Adivarekar, CSM

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Summary

Project management professional pursuing an MS in Project Management (Business Analysis) at Northeastern University, with 10+ years of entrepreneurial and project delivery experience. Directed 25+ digital transformation initiatives across tech, media, and AI domains. Skilled in Agile/Hybrid execution, stakeholder communication, and risk management. Adept at driving PMO-level reporting, KPI tracking, and EVM-based performance analytics to deliver measurable business outcomes.

Experience

Founder & Project Lead, AADI Media

08/2021 – Present
Mumbai, Bharat

Spearheaded 25+ end-to-end projects (web, e-commerce, and AI platforms), improving client retention and delivery efficiency by 0%.
Directed global cross-functional teams, implementing Agile and PMBOK frameworks to reduce project delays by 20%.
Built executive dashboards in Power BI to track RAID, KPI, and EVM metrics for leadership reviews.
Applied Six Sigma DMAIC and variance analysis to optimize workflows and reduce project waste.
Managed stakeholder communications and risk mitigation plans across multiple concurrent delivery streams.

Co-Founder & Consultant, RevenueBadhao

06/2020 – 07/2021
Navi Mumbai, Bharat

Conducted renewal rate analysis and product performance reviews, using Excel and Power BI to recommend improvements.
Collected and analyzed customer feedback surveys to derive actionable insights, boosting satisfaction by 25%.
Applied Six Sigma DMAIC for campaign performance tracking and waste elimination

Project Lead, AdhirohaEdu

01/2019 – 07/2020
Navi Mumbai, Bharat

Managed requirements gathering and performance analysis of learning systems, achieving 30% QoQ user growth.
Designed survey instruments and interpreted results to optimize user experience.
Partnered with technical teams to integrate AI personalization features, improving retention and engagement metrics.

Education

MS Project Management (Business Analysis), Northeastern University

09/2024 – 05/2026
Boston, MA

GPA: 3.7
Coursework: WBS, EVM, Risk Registers, Primavera Risk Analysis, Stakeholder Mgmt.
Certifications in progress: PMP (Jan 26), Six Sigma GB, Duke AI PM, AWS SAA, PL-300 Power BI

B.Tech, Computer Engineering, Smt Indira Gandhi College of Engineering

07/2015 – 05/2019
Navi Mumbai, India

First Class

Skills & Tools

Project Mgmt

Agile (Scrum / Hybrid), PMBOK, WBS, RAID Logs, EVM (Earned Value Management), Risk Register, Change Control

Frameworks

Agile, Scrum, Hybrid PMBOK, Six Sigma DMAIC, BABOK Principles, Lean Process Improvement

Specialties

Operational Analytics, KPI Reporting, Variance Analysis, Cross-Functional Coordination, Process Optimization, Data-Driven Decision Making

Core

Cross-Functional Collaboration, Stakeholder Communication, Executive Reporting, PMO Support, Customer Experience Optimization, Strategic Alignment

Tools

Power BI, Excel (Advanced), MS Project, Jira, Confluence, ServiceNow, Asana, Microsoft Suite (PowerPoint, Word, SharePoint), Primavera P6